

# Commercial Corner



## Professional RV Vendors Chapter

February 2010

### The Food Drive Rolls On



#### The Shriners Donated \$701

Beginning at the FMCA National Rally in Bowling Green, Ohio, the Professional RV Vendors Chapter, under the guidance of Janet Trannum and Jan Williams, has set up donation booths for the local food bank. Many of the

members and chapter presidents have volunteered their time with this project. Each FMCA Rally, including Northwest Area in Albany, Ore., South Central Area in Shawnee, Okla., Rocky Mountain Ramble in Farmington, N.M., Western Area in Indio, Calif. and Southeast Area in Brooksville, Fla. has garnered several boxes of food and some money for the local food banks. Over 1000 pounds of food was collected in Shawnee alone and the local food bank was

thrilled.

So far, over 4000 pounds of food have been collected and distributed to those in need. Way to go vendors! We can give

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**Dwane Trannum at the PRVVC Food Bank Drop-off**

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### President's Message

Happy New Year! I hope everyone had a joyful holiday season with great family times and lots of relaxation.

Last year turned out to be a very difficult year in the RV industry with the closing of not one or two manufacturers, but multiple manufacturers. However, let's not dwell on the negative...I think the economy is on it's way back up and I sincerely hope that each and every one of you benefit immensely from it!

As of February 4<sup>th</sup>, FMCA

has passed the 1,000 mark for family members registered for the Albuquerque rally. The projected goal is 3,000. However, don't let this discourage you, as we still have about seven weeks to go.

John Dunsmore, Len Bunts, Bob Ingalls and I attended the Commercial Council meeting that was held in conjunction with the Louisville Trade Show the first of December. The Louisville Trade Show was tremendously smaller than years passed. However, after speaking with multi-

ple manufacturers of aftermarket and OEM products, the spirit was very high. They all reported a favorable amount of interest based on the number of attendees at the show.

Our chapter meeting will be held on Monday, March 22<sup>nd</sup> from 5:00-7:00 p.m. in the Hispanic Arts Building, in the Seminar 3 room. The menu will be as follows:

Make Your Own Taco Bar, including:

Crisp Corn Shells and Soft Flour Tortillas

"Our chapter meeting will be held on Monday, March 22nd from 5 - 7 PM in the Hispanic Arts Building in the Seminar 3 room."

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## Food Bank... cont.

“The food drive was such a great success, PRVVC will continue to work with local food banks at upcoming rallies.”

something back to the communities that open their arms to us and our customers so show you care and donate your time and cans of food. Our donations get the donation booth started prior to the rally attendees arriving.

If you are a Vice President of an area and would like to set up a donation booth, please make prior arrangements with the vendor captain of your area show. They will usually give PRVVC a free booth for the donation area. If you ask them in advance, they might be able get it promoted in the program book, daily newspaper and

goody bag. Then, contact the local food bank and ask them to pick up the food on the last day of the show. We are making a difference in every community, one can at a time.

As vendor, we can help by donating food on the first day. It seems as though once there is food at the Food Bank Booth, more food arrives from the attendees more quickly. If you don't carry extra food with you, give a few dollars to Janet and she'll pick up some cans of food for you.

We also want to give a special thanks to DeWaffle Waffles and Pancakes for



The food drive booth at Bowling Green FMCA

contributing their left-over pancakes and waffles to the food bank.

Contact Janet Trannum (Almost Heaven Microfiber) at 928-580-7394 if you want to help this worth cause.

## President's Message, cont.

Spicy Shredded Chicken-Taco Seasoned Beef

With toppings of:

Lettuce, Shredded Cheese, Tomato, Diced Onion, Black Olives, Sour Cream

Classic Green Salad with Ranch Dressing

Spanish Rice

Refried Beans

Dessert will be:

Fresh Baked Bizcochito Cookies

Iced Tea

Nancy and I are looking forward to seeing all the members at the chapter meeting and social in Albuquerque. Until then wishing you safe travels!

Thomas Fanelli

## Hospitality Corner



Bye-bye to Tim and Crystal Ryerson of The Shady Boat Dealer. They have retired from doing rallies but not from their business of selling boats. We will miss them.

Bobbi Whiting from Happy

Feet is recovering nicely after having surgery.

If you know of any of our members who need a card or prayers, please email me at [j.trannum@gmail.com](mailto:j.trannum@gmail.com) or call me at 928-580-7394.



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Marketplace Coordinator  
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Professional RV Vendors Chapter (PRVVC) is a non-profit Chapter of FMCA. The chapter's goals are to bring friendship and fellowship to its members and to represent the members at FMCA with questions and concerns.

The dues to be a member are \$30.00 / year, due on January 1st of each year and payable to the treasurer.

PRVVC has two meetings every year, one at each of the International FMCA Rallies. It is important that you attend these meeting, if possible. These meetings are followed by a social and dinner.

There are ten chapter areas, each with an elected vice president who is responsible for PRVVC socials at regional rallies.

All PRVVC offices are volunteer positions.

**Don't forget that PRVVC membership dues are all due on January 1st. If you joined after October 1st, 2009, you are paid through 2010. Annual dues are \$30 and you can send them to Ann Hoffman at 3590 Round Bottom Rd., PMB 93607, Cincinnati, OH 45244**

## Vendor Sales Improve at Recent Rallies

The feedback from vendors seems to indicate that rally sales are improving for most vendors. After a lackluster first half of 2009, sales seem to be getting better.

The Western Area Rally in Indio, Calif. had approximately 1200 coaches registered and attendees appeared to be in good spirits. The great weather helped, of course.

The RV industry seems to be over its worst years and the companies that came out alive are producing 2010 trailers, 5th wheels and coaches. Some coach owners may

not be happy with the outcome - their manufacturer out of business - but, most seemed to glad for it to be over.

RV owners have decided they still want to travel, see their RV friends and have fun at the rallies. There were a lot of first-timers at the recent rallies, listening attentively at the seminars.

The Quartzsite RV Show was a great rally for most vendors, even if the weather did give us a scare. The tent was closed for one day because of high winds and flooding. Fortunately, the

big tent held up but some vendors had water damage at one end of the tent and one outside tent blew over.

The local news had a tornado warning for the area. Camping in an RV through that storm was like an e-ticket ride at Disneyland. We were all happy when the winds died down and the rain stopped. I guess we can't have great weather all the time.

Let's hope the RV economy continues to improve in 2010.